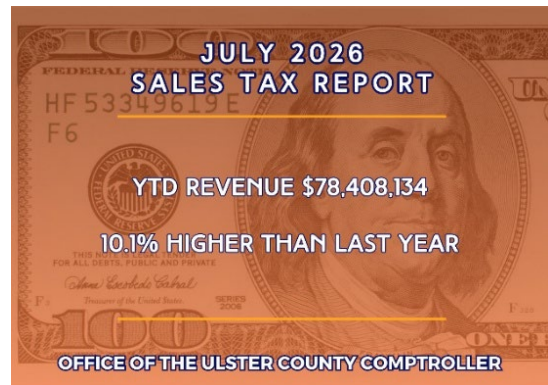




## July 2026

**Sales Tax:** The County has received year-to-date sales tax revenue of \$78,408,041, which is 10.1% ahead of where we were at the same point last year. Payments received to date represent 43% of the adopted 2026 budgeted sales tax revenue of \$182,500,000. Sales tax receipts lag by two months. Based on current trends, the County is on track to exceed the budgeted amount. However, even a small economic downturn could negatively impact sales tax.



**Interest & Investment Earnings:** Interest budgeted for 2026 is \$6,545,091, which represents a 15.9% decrease over the 2025 adopted budget. The County has earned approximately \$2.8 million for the first six months of the year, representing 43.2% of the 2026 budget. Based on current trends, this revenue may underperform. While declining interest rates can impact investment earnings, the County's allocation of available cash also affects revenue. As of July 6, 2026, we have \$89.3 million in our Deposit Account with Bank of Green County earning 0.7% interest, and only \$14.2 million in our Deposit Plus account earning 3.61%. Performing regular cash flow analysis would enable us to move more money into higher yield accounts.

**Occupancy Tax:** The 2026 budget calls for \$8,688,000 in occupancy tax, slightly below 2025 actual collections. Currently the general ledger shows \$2,197,626.27 with \$448,367.18 accrued back to 2025 and \$1,197,471.07 in receipts not yet journaled as of July 6<sup>th</sup> for a total of 2026 collections of \$2,946,730.16 or 33.9% of budget. Although we have only collected one full quarter (March-April-May) this revenue is showing signs of slight weakness and is trailing last year by \$190,532.

**Adult-Use Cannabis Products Tax:** Cannabis revenues are unchanged since our last report. The County has budgeted \$220,000 for this revenue in 2026. Currently the County has collected adult-use cannabis tax payments for 2026 sales totaling \$246,571 of which the County will retain and recognize 25% or \$61,643, as revenue. We anticipate receiving three more quarterly payments that will contribute to 2026 revenues.

**Delays in Accounting Procedures:** We have received bank reconciliations for January, February and March of this year. One of the major issues holding up bank reconciliations was unposted payroll journal entries that required budget modifications in order to post the entries. Those have now largely been corrected. We are seeing more timely journal entries which indicate the finance team is catching up.

**iPark Financial Status:** iPark failed to make two required mortgage payments due January 2 and January 10, 2026, bringing the total mortgage arrears to \$6,563,860. This does not include interest and penalties on the mortgage. iPark also failed to pay general town, county and special district taxes due January 31, 2026, bringing the total tax arrears to \$3,036,503 including interest and penalties as of July 6, 2026. The total combined sums owed to taxpayers between mortgage and tax obligations are now \$9,600,363.

**Audits, Reports and Initiatives:** The Comptroller's Office recently released a report on fund balance (see summary of General Fund Fund balance on next page of this report). We are currently working on reports on utilization of bridge maintenance crews and bridge status, a snapshot of overtime and an audit of Sheriff's payroll.

In light of the financial issues the County is facing, we have cut a vacant position, and it will not be included in our 2027 budget. The position eliminated was Quality Analyst I, we still have Quality Analyst II.

The Comptroller's Quality Team is reviewing the Restorative Justice contract with Family of Woodstock. We made site visits to both County cooling centers during the heat wave and found them clean with no attendance at the time of our visit in Kingston and attendance of 8 people throughout the day we visited in Ellenville including a family with 2 children.

<b>Ulster County Fund Balance by Category</b>					
<b>General Fund</b>					
	2025 (Unaudited)	2024	2023	2022	2021
<b>Nonspendable:</b>					
Prepaid Expenditures	\$ 7,459,990	\$ 6,849,387	\$ 6,134,000	\$ 5,336,990	\$ 6,233,011
Inventory	20,701	111,514	105,352	80,670	90,489
Advances	10,605,756	10,605,756	10,605,756	4,000,000	-
<b>Total Nonspendable:</b>	<b>18,086,447</b>	<b>17,566,657</b>	<b>16,845,108</b>	<b>9,417,660</b>	<b>6,323,500</b>
<b>Restricted:</b>					
Tax Stabilization	10,247,715	10,159,090	10,058,520	5,999,888	1,148,359
Insurance Liabilities / Risk Retention	135,086	133,920	132,608	131,294	130,466
Sheriff Forfeitures	261,460	214,307	44,420	52,261	-
911 Phone Surcharge	1,887,389	1,732,544	1,489,169	1,672,356	-
Stop - DWI Program	436,320	333,509	284,071	209,322	-
V&T Admin Fees	493,065	807,028	842,386	854,511	-
Traffic Safety Board	3,598	3,598	3,598	3,598	-
Opioid Settlement	3,960,284	4,991,977	2,737,934	1,297,279	-
Juul Settlement	243,754	-	-	-	-
Retirement Contribution	2,017,448	2,000,000	-	-	-
<b>Future Capital Projects:</b>					
Government Operations Center	-	17,605,957	18,000,000	-	-
Decarbonization	16,178,596	17,904,535	18,000,000	-	-
Bridge Reserve	6,996,398	10,000,000	-	-	-
Other Capital Projects	-	-	-	-	2,450,000
Other Purposes	-	-	-	-	2,651,835
<b>Total Restricted:</b>	<b>42,861,113</b>	<b>65,886,465</b>	<b>51,592,706</b>	<b>10,220,509</b>	<b>6,380,660</b>
<b>Assigned:</b>					
Purchases on Order (Encumbrances)	5,176,275	9,921,987	6,007,914	3,441,388	3,426,727
Jail Commissions	357,769	310,446	259,348	311,980	-
Tourism and Convention	-	770,989	331,973	323,233	-
Housing Action Fund	14,613,394	15,275,261	15,000,000	-	-
Other Purposes	-	-	-	-	631,541
For Subsequent Years Expenditures	36,515,074	34,725,493	14,694,164	5,577,697	5,926,256
<b>Total Assigned:</b>	<b>56,662,512</b>	<b>61,004,176</b>	<b>36,293,399</b>	<b>9,654,298</b>	<b>9,984,524</b>
<b>Unassigned:</b>	<b>18,798,305</b>	<b>37,809,499</b>	<b>66,417,767</b>	<b>111,287,641</b>	<b>84,835,763</b>
<b>Total Fund Balance:</b>	<b>\$ 136,408,377</b>	<b>\$ 182,266,797</b>	<b>\$ 171,148,980</b>	<b>\$ 140,580,108</b>	<b>\$ 107,524,447</b>